Transforming Health Care in Louisiana
A Look Back and a Path Forward

Bruce D. Greenstein, Secretary
Today’s Discussion

- Big Bets Paying Off
  - BAYOU HEALTH
  - Behavioral Health Partnership
  - Health Information Technology
  - Birth Outcomes
  - Children’s Dashboard
  - Right-balancing Community Based Care
  - Government Efficiency

- Investments for the Future
  - New MMIS
  - New Eligibility System
  - Fighting Fraud and Abuse

- Call to Action
Application For
LaCHIP
Louisiana Children’s Health Insurance Program

>>> medicaid
New Era of Medicaid in Louisiana

Launched Feb. 1st

BAYOU HEALTH
Your Health | Your Choice

Prepaid Plans
- A - Regions 9 and 1
- B - Regions 2, 3 and 4
- C - Regions 5, 6, 7 and 8

Shared Plans
- Amerigroup Real Solutions
- CHS
- LaCare
- UnitedHealthcare
- Louisiana Healthcare Connections
Addressing three Concerns

Three criteria for success:

1. Enhancing consumer engagement
2. Improving provider registry integrity
3. Resolving systems issues regarding provider payments
1. Consumer Engagement

Heavy emphasis on consumer engagement.

Proportion of Enrollees that made a Proactive Choice of Health Plan

- Some states offer no choice to recipients.
- No choice: 0.0%
- National Average*: 20.0%
- GSA-A at Launch: 24.5%
- GSA-B at Launch: 34.0%
- Current with Transfers: 38.0%

*According to anecdotal vendor experience
2. Provider Registry

- New tool – did not exist in legacy Medicaid
- Contains more than 33,553 unique records, each having 78 data fields

**DHH is confident that the data is substantially complete and accurate.**
Nearly $59.6 million in claims paid since launch:
- Shared plans: $19.3 million
- Prepaid Plans: $40.3 million
March 1, 2012
A New Day for Behavioral Health in Louisiana.
Who will we reach?

• At full implementation, we expect to be able to improve services for:
  – About 2,400 of our youth who are at greatest risk and have the most complex needs (CSoC).
  – About another 50,000 children and teens with behavioral health challenges.
  – About 100,000 adults with serious mental illness, major mental disorder, acute stabilization needs and/or addictive disorders.
Magellan’s Role

• As the **Statewide Management Organization (SMO)**, Magellan is charged with:
  – Coordinating care
  – Fostering evidence based services
  – Increasing access
  – Improving quality
  – Measuring outcomes
  – Managing costs
  – Fostering reliance on natural and community supports
1-800-424-4399
Magellan Customer Service Hotline

1-800-788-4005
Magellan Provider Service Hotline

www.MagellanofLouisiana.com
health information technology
Executing the HIT Agenda

- La. Health Information Exchange
- Regional Extension Center
- Crescent City Beacon Community
- EHR adoption incentives

Nov. 4, 2011 - Launch of the Louisiana Health Information Exchange (LaHIE)
Leading the Way in EHR Incentives

$106.1 million paid to 1,113 providers since January 2011.
Last week, **Winn Community Health Center** became the first provider in the nation to receive a “Meaningful Use” Payment!
birth outcomes
Gaining ground:

- Woman’s Hospital in Baton Rouge, can attribute a **20 percent decrease in NICU admissions** due to the change in practice.

- Fourteen hospitals voluntarily reporting data have gone from an average of **15 to 7 percent for elective deliveries prior to 39 weeks**

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DHH has also launched an upgrade to its LEERS Vital Records system to capture from hospitals when and why an induced or C-section birth occurs before the 39th week.
Birth Outcomes

Key Strategies:
- 39 week initiative with robust data collection
- Behavioral Health Screening – LaHART
- Coverage and promotion of 17P
LaHART – Behavioral Screening

- Pilot program with 30 providers
- Innovative web-based tool that screens for tobacco, drug or alcohol use; signs of domestic violence; and depression
- Providers will assess, treat and refer - with ability to bill
Challenge Accepted!

Last month, we accepted a challenge from the March of Dimes to reduce prematurity rates 8% by 2014.
Louisiana Kids’ Dashboard

- Partnership between
  - Louisiana Supreme Court
  - DCFS
  - DHH
  - Education
  - Juvenile Justice
  - Workforce Commission

- Agencies hold themselves accountable to a succinct set of measurable and meaningful data indicators

- When complete, the dashboard will:
  - Serve as the policy guiding tool for Children’s Cabinet
  - Be public facing
Where We Are Today

• Agencies working to develop content on indicators and website
• Contract with ULL to design the data interface
• Anticipated date of completion: late Summer
  – At that time, day-to-day management of the dashboard will be transferred under the control of the Children’s Cabinet.
Redefining our Role

1. Getting out of the business of direct care where opportunities exist
   - From nine to three large state ICF-DDs through closures, consolidations and privatization – down to one in proposed budget
   - Hainkel home in NOLA transitioned to private provider
2. Right-balancing resources on community vs. institutional care

- In the last three years, DHH has transitioned 415 people from large state institutions to community-based settings, with 99% reporting to be satisfied with their new care setting.

- In addition, since Governor Jindal took office, we have added 2,175 additional slots to the New Opportunities Waiver.
Redefining our Role

3. Right-sizing staffing to reflect efficiencies, service priorities and census levels

Number of positions (T.O.) at Louisiana’s health agency

43% reduction in positions since this administration took office.

State Fiscal Year
systems
modernization
Investing in our Future

Major System Overhauls:

- New MMIS
- Eligibility System
- Case Management
- Fraud and Abuse Detection
owning our health
Our Greatest Challenge

Payment reform?
Delivery改革?
System升级？

No.

How do we change behaviors?
Trouble by the Numbers

- 1,400 Louisianians will die each year from diabetes.
- In 2010, 31% of Louisianians were obese.
- In 2009, 29% of Louisiana children were overweight or obese.
- Less than half of Louisiana adults (43.5%) participate in moderate or vigorous physical activity.

We can’t afford excuses.
Own the Problem – and the Solution!

- Don’t accept 49th!
- Own our challenge as a state
- Own your own health
- Take action today!
52 days til Hurricane Season!

Visit GetAGamePlan.org today to make sure you and your family are prepared.

Get A Game Plan – now available in the App Store
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